**A magic carpet ride**

*Meeting the future needs of students & graduates one consultation at a time.*

Leo Grogan, Careers Consultant
RMIT Careers & Employability
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**Outline of session**

- Unravelling a 30-minute consultation at Uni:
  - Checking for vital signs
  - Stakeholder management
  - Career coaching skills
  - Career consultant qualities
  - The changing landscape
- Learn some Aussie lingo

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**Talking like a local**

"G'day"
"Fair dinkum"
"She'll be right"

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**Checking for vital signs**

- Prepared?
- Confident?
- Competent?
- Connected?
Stakeholders – the usual suspects

“Function within the boundaries of their training and experience.”

From: Ethical principles for professional competency and conduct.

What is expected of (international) graduate hires?

- Qualifications
- ‘Outside-the-classroom’ experience
- Language skills
- “Doer – trier – risk taker” mindset

What else is expected?: 21st Century skills

1-5
- Complex problem solving
- Critical thinking
- Creativity
- People management
- Coordinating with others

6-10
- Emotional intelligence
- Judgment + decision making
- Service orientation
- Negotiation
- Agile mindset

Career Coaching Skills

- Be curious *(Much better than anxious!)*
- Try new stuff: Brainstorming; Trialing
- Reframe problems
- Know it’s a process (getting unstuck)
- Ask for help (learner / coaching)

Career Consultants = Worker Bees

AI-HR know-how
Labour market IQ
Coach / teachers
Connectors / Partners
Globally literate

The changing landscape

- 4th industrial revolution
- HR: Big data, AI, chatbots
- Non-linear / self-made careers
- Platform economies
- Automation
- Designers; Developers
- 17 jobs / 5 careers

Link: www.fya.org.au
Source: Burnett, B. + Evans, D. Designing Your Life (2016)
I've never met a marine biologist, so what makes me think that I could be one? My head is full of fantasies that don't fit other people's ideas of what's possible. They tell me I should squeeze my hopes into a miniature box of their design. But I'm not so inclined. Their infinitesimal perceptions are not for me. I'm full as a piñata, stuffed with daring and delectable dreams of all I can truly be. There's hardly room for doubts, for fears.

From: Crucible of Champions
By Nikki Grimes, One Last Word

**Selected Readings**


Burnett, B. & Evans, D. *Designing your life – build a life that works for you*. Chatto & Windus (2016)


Grimes, N. *One last word: wisdom from the Harlem Renaissance*. Bloomsbury (2017)


Savickas, M.L. *Career counseling*. APA (2011)
